

FIVE YEAR SUMMARY

Year ended 31 December	IFRS 2006 £m	IFRS 2005 £m	IFRS 2004 £m	UK GAAP 2003 £m	UK GAAP 2002 £m
Revenue	2,525.5	2,216.0	2,354.5	2,565.7	2,572.3
Normalised* operating profit	184.8	155.5	143.3	128.9	125.9
Group operating profit	141.6	109.5	99.9	83.2	67.2
Profit before tax	104.1	89.3	77.9	54.1	(85.6)
Statistics					
Basic earnings/(loss) per share	50.7p	(2.0)p	45.7p	31.9p	(80.0)p
Normalised* diluted earnings per share	76.5p	76.3p	69.3p	50.1p	52.3p
Dividends per share	34.75p	32.25p	30.0p	26.0p	24.5p
Net assets	345.5	312.3	266.8	264.2	262.6
Net (debt)/funds					
Cash in bank and in hand	143.6	145.5	147.2	97.0	93.7
Other debt receivable	–	1.0	1.0	–	–
Loan notes	(0.8)	(0.8)	(7.5)	(8.4)	(9.1)
Bank and other loans	(478.1)	(594.5)	(215.5)	(324.4)	(361.2)
Bank overdrafts	–	(5.5)	–	(0.2)	–
Finance lease obligations	(103.1)	(109.1)	(61.8)	(53.1)	(58.0)
	(438.4)	(563.4)	(136.6)	(289.1)	(334.6)
Net gearing	127%	180%	51%	109%	127%

*Normalised results are defined as the statutory results before the following as appropriate: profit or loss on sale of businesses, exceptional profit or loss on sale of non-current assets and charges for goodwill impairment, intangible asset amortisation, property, plant and equipment impairments, exceptional items and tax relief on qualifying exceptional items.